

# GRAND ORIGIN SYMBIOTIC FUTURE

# HY SOLAR N-TYPE PV INDUSTRY INTEGRATION STRATEGY

module.hysolar.com

### TO MAKE ENERGY CLEANER TO BRING THE WORLD BETTER

# HYSOLAR



Carry Forward the Grand Vision Let the sun turn every corner of the planet green



As the new start begins Return the energy to its natural green color Contents





### H) SOLAR

# Company Profile

### HY SOLAR First Global N-type Full PV Industry Integrator



## Market Share NO.1

Leading manufacturer in crystalline silicon cutting equipment



Highest integration level in industry

N - type Coverage NO.1

100% N-type coverage for all links with full capacity



ROE32.61%



Construction Speed NO.1

Put into operation in the same year of construction

#### Strategic Path

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We are an N-type PV industry integrator with 21 years of experience in the PV business, focused on innovation and application in the renewable energy industry.

 $(\mathbf{\Sigma})$ 

#### HY 1.0 High-end PV Equipment Manufacturer

2002-2018

#### 2002

Establishment of Wuxi Shangji Grinder Co., Ltd

#### 2004

Entry into the solar industry, engaging in the manufacturing of equipment for crystalline silicon

#### 2018

Wuxi Shangji Automation was listed on the SSE with stock code of 603185

### HY 2.0 PV New Material

Professional Provider

2019-2021

#### 2019

Establishment of HOYUAN New Material (Baotou) Co.,Ltd. Entry into PV monocrystalline silicon industry

#### 2020

Expansion of monocrystalline silicon production capacity to 8GW per year

#### 2021.

Expansion of monocrystalline silicon production capacity to 10GW per year

**HY 3.0** Deeply Vertical-integrated PV Service Provider

2022-2025

#### 2022-2025

- Metallurgical-grade silicon with 150
  kilotonnes annual output
- High purity crystalline silicon with 100 kilotonnes annual output
- Monocrystalline silicon wafer with 75GW annual output
- N-TOPCon PV cell with 45GW annual output
- N-TOPCon PV module with 35GW annual output

### HY 4.0

Global Green Energy Industry Eco-Integrator

2026-Future

5

#### 2026-Future

- Power plant development and creating a green energy industry ecosystem
- Strategically provide diverse green energy industrial system solutions

### HY SOLAR Carbon-Neutral Industry Chain



|    | Industrial Chain                      | 2023   | 2024  |
|----|---------------------------------------|--|---|
| \$ | PV Equipment                          | Market share leading the industry. Silicon Carbide Market Share Ranked NO.1 in China                                     |   |
| ¢  | Silicon<br>Material 100<br>kilotonnes | Put on stream- 80 kilotonnes (Metallurgical-grade Silicon)<br>Put on stream- 60 kilotonnes (Polycrystalline silicon )    | Put on stream - 150 kilotonnes(Metallurgical-grade silicon)<br>Put on stream - 100 kilotonnes(Polycrystalline silicon ) |
|    | PV Wafer 75 <sup>GW</sup>             | Put on stream-35GW (Baotou Base)<br>Under construction - 40GW (Baotou Base/ Xuzhou Base)                                 | Put on stream - 75GW  |
|    | PV Cell 45                            | Put on stream- 18GW (Xuzhou Base)<br>Under construction - 27GW (Xuzhou Base/ Baotou Base)                                | Put on stream - 45GW  |
| ¢  | PV Module 35 <sup>GW</sup>            | Put on stream- 21GW (Jiangyin Base / Chuzhou Base)<br>Under construction - 14GW (Jiangyin Base)                          | Put on stream - 35GW  |
| Ð  | Power Plant <b>11.5</b> GW            | Under construction – 2GW (Baotou base)<br>Under planning -  9.5GW (Baotou Base/ Xuzhou base/<br>Wuxi base/ Chuzhou base) | Developed - 11.5GW  |

### **High-end Equipment**

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Advanced technological reserves Reliable high-end intelligent equipment

2002 Design and manufacture of high-end intelligent equipment

Market share of high-end intelligent equipment has led the industry for many years

Designed for thinner wafer
 Customization
 Promoting the increase in product yield rate

NO.1 in China



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in CNC tech development

**Outstanding Ability** 

Powerful Capability in complete machine

Advanced Tech in precision components manufacturing

Rich Experience in R&D of new products

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Market share of Silicon Carbide Slices

AUTO Grinding and chamfering integrated machine





Silicon carbide slicer



### High Purity Material Silicon Material



High-purity silicon material capacity guarantees excellent PV cell performance

Annual metallurgical-grade silicon output



Adopting "Thermal Denitrification" technology, greatly reducing the emission of nitrogen oxides compound.

Annual crystalline silicon output

**100**kilotonnes

Adopting "Modified Siemens me-thod".The output can be adapted for both P&N type PV cell.

Investment in Baotou Base



Investment and construction in 2022



Advanced water blasting and automatic crushing are used in the collating device

# Continuously minimize production costs

Equipment selection

Rational reuse of energy

Introduction of new process

Pursuing the one-time success rate of device start-up

# High Quality Manufacturing PV Wafer

The largest wafer slicing project globally The first project with the capability of scale production in Inner Mongolia Autonomous Region

Mature production process & massive production capacity guarantee



Realize large-scale application of CNC diamond wire slicer in PV wafer manufacturing



160um reduced to 130um (mass produc<u>tion)</u>



40um reduced to 34um (mass production)



182、210



Shortened to 90 min



Significant improvement in yield, output and decrease in cost



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To advance the "large size and thin thickness" process of PV wafer

### High Energy Power PV Cell

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### High-efficiency Module **PV** Module



Annual output

**35**GW

Ultra-efficient PV module

Phase I

**21**GW Put on stream in 2023

1 GW To be put on

Phase II

stream in 2024



#### Ultra-efficient PV module



### High-yield Terminal Power Station

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#### We're seeking an optimal solution for a zero-carbon world

With the group's vertical integrated layout deepening, HY SOLAR is aggressively setting out the development business of new energy power stations. with a flawless supply chain guarantee, intelligent design, efficient construction, and high-quality service. HY SOLAR has the potential to develop and execute new energy power plants. At the moment, signed orders include more than 11.5GW power stations, including Baotou Qingshan 3GW, Guyang 4.5GW, Xuzhou 2GW, and Wuxi and Chuzhou factory distributed projects 2GW, as well as 2GW power stations currently under construction.



### **Brand Reputation**

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### Globalization



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### H) SOLAR

# Core Advantages

### **R&D** Capability

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**1000**<sup>+</sup> Scientific Personnel Milion (CNY)

R&D input in 2022

14

**4.45**<sup>%</sup> R&D input

portion in 2022

**205** National patent authorizations

Software copyrights

National key high-tech product

**13** Jiangsu Provincial high-tech products

Provincial and ministerial Sci-tech awards International product certificates

### Leading in R&D

- Construction & operation according with ISO17025 & CNAS certificate system
- 3000m<sup>2</sup> Laboratory with 58 devices of 28 models
- Being capable of testing with the standard of IEC61215 & IEC61730
- Applying LIMS management system

In order to operate the laboratory more intelligently while promoting high-efficiency testing and R&D concerns, all equipment, tasks, staff, and measured data must be integrated into the digital management system.



CNAS Accredited Laboratory

|--|

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#### Honors National innovation "Gazelle Enterprise" China Federation of National High and New of south Jiangsu Commerce tech Enterprise in demonstration zone Sci-tech Award Major Sci-tech achievement First set of Major Jiangsu Province Equipment Identification ÿ transformation undertaking Two Integrations Demonstration enterprise of Jiangsu province Enterprise in Jiangsu Enterprise

### Leading in N-Type Route



**PECVD** Cutting-edge PECVD tech

### 26.42%

PV cell mass production efficiency

## **LECO Tech, +0.25**<sup>%</sup>

More than +0.25% increase in efficiency

## High Yield, +0.3<sup>%</sup>

+0.3% increase in yield of pv cells

### +40<sup>w</sup>

40W higher in efficiency compared with PERC modules



TOPCON cell capacity 18GW put on stream 27GW under construction



#### Manufacturing Excellence

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The key to our manufacturing excellence is our 100% automatic, intelligent factory, which can satisfy different demands in the market. The advanced ERP system ensures effective coordination between the R&D center and the five bases with the commerce, planning, and quality Depts. Cutting-edge MES can ensure 100% traceability of cells and modules.









#### Quality-monitoring platform

Throughout manufacturing management helps achieve a full-cycle monitoring from raw material, production, testing to delivery

### **Quality Assurance**

#### Full-cycle Traceability Strict Full-cycle Quality Monitoring System

#### All-around control of quality, environmental and hse ISO9001

ISO14001

ISO45001



#### **Control of Raw Material**

Incoming material inspection Evaluation of suppliers Raw material testing center



#### **Guaranteed Reliability**

Monitoring of mass production consistency 100% coverage BOM

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#### **Process Monitoring**

Automatic intelligent workshop >90% automation rate Workshop 6S management



#### **After-sale Service**

Outstanding warranty performance Comprehensive certificates Survey on customer-satisfaction



Module Products Manual Contract of Contract of

11 A. PM

### HY SOLAR Module - TOPCon Module





**445W** HY-NT10/54BGDF 645W HY-NT10/78GDF

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450W HY-NT11/48BGDF **630W** HY-NT11/66GDF

**595W** HY-NT10/72GDF **710W** HY-NT12/66GDF

HY-NT10/72GDF

HY-NT11/66GDF

HY-NT12/66GDF

### Developed Product - Rectangular Cell Module

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06 Higher bifaciality

07 Lower temperature coefficient

08 Better low-irradiance performance

09 Lower degradation

10 Lower LCOE

### 01 HY SOLAR TOPCon cell tech

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Film deposition equipment is the key to TOPCon manufacturing.

The tech HY SOLAR adopts is PECVD tech with strong potential for comprehensive performance.



### 02 Lower Degradation, Longer Warranty

#### TOPCon 100% PERC annual degradation≤0.5 95% <sup>annual</sup> degradation≤0.40% 89.40% 90% 87.40% 85% 84.80% 80% 0 1 10 15 20 25 30 (Years) 5

#### N-TOPCON Module Warranty

15-year product workmanship warranty, 30-year power warranty

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For modules within 2 m<sup>2</sup> which installed and operating on residential rooftops: 30-year product workmanship warranty, 30-year power warranty ≤1% first year degradation, ≤0.4% of annual degradation ≥87.4% of the initial output after 30 years

#### **30-Year Power Warranty**

≤1%

1st year degradation

Linear degradation

0.4%

### 03 Excellent Module Reliability

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According to IEC61215 standard test, Modules exhibit outstanding reliability performance

IEC61215 Test

IEC Test triple as demanding



### 04 Better Performance in System

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| Items                      | TOPCON   | PERC Bifacial                  | Results  |  |
|----------------------------|----------|--------------------------------|--|--|
| Max.Output/W 585 555       |          | 30W+ power improvement(182 72) |  |  |
| Bifaciality                | 80%      | 70%                            | 10%-15% increase for the same module type          |  |
| Temperatura Coefficient    | -0.29%   | -0.34%                         | Generation Gain +2%                                |  |
| LID                        | Zero-LID | ~1%                            | Perfect – Zero LID                                 |  |
| Low-irradiance Performance | +2%      | Baseline                       | 3% improvement under 200W/M2                       |  |
| Power Generation           | +2%      | Baseline                       | 4%+ improvement                                    |  |
| Hot-spot                   | 145°C    | 150°C                          | Higher power generation compared with PERC modules |  |

### 05 Lower LCOE

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#### LCOE is the primary metric for determining client value; modules with high efficiency, output, and dependability may maximize the value we provide to our customers.

| Items  | HY-NT10/72GDF | HY-P10/72GDF | Comparation |  |
|--|---------------|--------------|-------------|--|
| Output/W   | 585           | 555          | /           |  |
| Dimensions/mm  | 2278 x 1134   | 2278 x 1134  | /           |  |
| Voc/V  | 52.05         | 50.3         | /           |  |
| Module number perstring (1500V)/pcs                  | 26            | 26           | /           |  |
| Modulenumber/pcs                                     | 17094         | 18018        | -5.1%       |  |
| String number/string                                 | 657           | 693          | -5.2%       |  |
| System installation and construction cost/10,000yuan | 439.53        | 457.17       | -3.9%       |  |
| Area/m <sup>2</sup>                                  | 81538         | 85945        | -5.1%       |  |
| Total power generation/kwh                           | 305,610,494   | 292,738,962  | +4.4%       |  |
| First year power generation/kwh                      | 10,861,296    | 10,485,794   | +3.9%       |  |

BOS 2%

As the power of modules of the same type increases, the support, cable, and installation costs decrease.



Low degradation, low power temperature coefficient, high bifaciality, high low light response, result in improved power generation.



The power generation increased by more than 4% when compared to the same version module.

IRR **~** 5%

With the advantages of low BOS cost and high volume, N-type modules can potentially enhance the IRR of the project by over 5%, given the current market price differential.

### 06 Project Empirical Data

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#### Hainan project

Date: May-October 2023 Ave Temp: 29.10°C Geography: Grass

#### Output power gain **6.8%** than PERC

| Scene                 | The number of items be compared | Gain range %<br>(-Perc reference) | Gain Average % |
|-----------------------|---------------------------------|-----------------------------------|----------------|
| Grass                 | 6                               | 3.34~5.84                         | 4.26           |
| Color steel tile roof | 1                               | 2.99                              | 2.99           |
| Cement roof           | 4                               | 3.37~6.19                         | 4.80           |
| Cement roof (white)   | 1                               | 7.41                              | 7.41           |
| Sand                  | 4                               | 5.25~7.67                         | 6.19           |
| Brown soil            | 5                               | 4.42~6.91                         | 5.3            |





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Utility-Scale PV Power Plants Commercial PV Power Plants

Residential PV Power Plants

Yunnan, China Mountain PV Project Project size: 150MW

Guizhou, China Mountain PV Project Project size: 200MW Italy, Europe Distributed Project Project size: 50MW

Jiangsu, China Distributed Project Project size: 80MW Pakistan, Asia Distributed Project Project size: 10MW

Italy, Europe Distributed Project Project size: 10MW



PV+ Power Plants

Guangdong, China Agri-PV Project Project size: 100MW

Gansu, China Agri-PV Project Project size: 170MW

#### Certifications

HY SOLAR has persisted on TOPCon as the primary technical direction of solar modules, and has received industry recognition for the entire process of "efficient" product performance. Meanwhile, our thorough global certification and continual abundant production capacity allow us to maintain our high-quality market dominance in the module application industry.

#### **Product Certifications**



#### **System Certifications**



**ISO 9001** Quality assurance systems

**IEC/TS 62941** 

PV module manufacturing

quality system

Environmental management systems

ISO 14001

ISO 45001 Occupational health and safety management systems

**Quality Assurance** 







### Innovation

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Leading PV laboratory with high standard testing qualification

Leading internal laboratory which can realize 100% COVERAGE of LEC 61215 PV products testing code!



### Reliable Yield Rate



All of HY SOLAR modules would use HY SOLAR high-quality PV cells, that play a key role in ensuring high yield rate of production and high reliability of module products.

Meanwhile, they can also improve the operation stability of the equipment, assuring orders on-time delivery.



## Yield rate is higher

than the average value in industry



To ensure high reliability of PV modules

#### **Process Control**

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#### **IPQC Process Control**

#### **Automatic Loading**



Test of temperature & humidity Test of raw material Test of insulated strips Control of EVA size and storage MES Data Import

#### Automatic Cell String Layup

Test of temperature & humidity Technical parameter verification Control of welding temperature Inspection of welding quality Control of EVA & backboard storage MES Data Import 100%EL Test

#### Lamination & Cooling



Control of temperature Vacuum pressure test Technical parameter verification Adhesion test Visual Inspection MES Data Import

#### **Automatic Framing**

Test of raw material Gluing with silica gel Inspection of module size Inspection of junction box welding Control of temperature & humidity during module solidify

### Qualified Modules

#### **Automatic Welding**



Test of temperature & humidity Test of raw material Technical parameter verification Adhesion test EL test MES Data Import

### Testing

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Voltage Test Insulation test Grounding test Control of temperature & humidity 100%ELTest

### Full Industrial Chain Traceability

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#### <sup>•</sup> Traceability system of the entire industrial chain

Starting from self-produced silicon materials, the origin of production is clear, providing information traceability and transparency for the entire manufacturing chain of silicon wafers, cells, and modules. The process is fully traceable, monitorable, and precisely managed, meeting customer demands.



#### Silicon Material

- Own silicon materials **100,000** tons
- 11N high purity
- Manufactured in Baotou,
- with legal and compliant labour practices

PV Cell

- Own cell capacity of 45GW
- Utilizing PECVD technology
- Enhanced with LECO technology
- Efficiency up to **26.42**%



#### **PV Wafer**

- Own silicon wafer capacity of 75GW
- Covers 100% N-type specifications
- Leading in industry
  - with low carbon footprint



- **PV Module**
- Own module capacity of 35GW
- Full N-type coverage



#### **Responsible Supplier**

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Traceability

Compliance



Customer Service

We adheres to the concept of green manufacturing, and inte--grates green and low carbon philosophy into the entire proc -ess of production and manufa -cturing.

- > Purchasing low-carbon material
- Increase the proportion of green power in the production process
- Multiple products passed the French ECS certification
- Waste Management and Discharge
- > Reuse of silicon material

The vertically-integrated indu -stry layout ensures the trace -ability from raw material to end product.

- N-type full PV industry integrated, controlling from the origin
- Digital intelligent manufacturing system, the production data can be recorded in a complete and reliable manner

Integrity and pragmatism are core values of the company and serve as cultural philosop -hy that motivates continuous upgrading of internal control and management.

- Internal control and compliance enforcement mechanism
- Anti-corruption and commercial bribery
- Safeguard the rights and interests of all employees
- Responsible information management
- Responsible Marketing

To get a better understanding of customer actual needs. We expect to provide professional and timely customer service.

- Full-cycle worry-free production system and complete quality assurance
- Survey on custom satisfaction
- > 24-hour customer complaint handling mechanism

### Leader of Clean Energy

Multiple products passed the French ECS certification.

The company passed ISO 14001 EMSC and ISO 50001 EMSC.

2021

Awarded with the National Green Factory

## 2022

- Invested 84.08 million in environmental protection
- Reduced **40**million tons of carbon dioxide emissions
- Was recognized as one equipped with PV manufacturing standard condition in China

#### Sustainable Supply Chain

The entire process of assessment selects qualified suppliers that satisfy corporate business needs.

Hierarchical management and performance assessment conduct strict supplier management.

Insists on a zero-tolerance attitude towards corruption and fraud.

Encourage localized procurement, which helps to strengthen the local economy and promotes local employment.



### Social Responsibility

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2022 donated RMB **13.17** million promoting rural revitalization To assist disadvantaged groups in society



**529** hours of volunteer services from **3,634** volunteers throughout 2022

To integrate volunteer services as part of employee's responsibilities

Recruiting Talents

Create equality, diversity and inclusiveness atmosphere

Providing employees with competitive compensation and welfare

To arrange democratic communication channels for employees, and listen to employees' voices



### To walk with the light Driving the green world forward

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We, concentrate on the source of novel concepts for deep cultivation in order to consistently break through energy barriers. We,the unwavering source of innovation, have fostered a bigger green dream; We,protect every source of energy from nature, investigate the mystery of sunlight, and return to nature with gifts from nature, so that each share of clean energy can be turned into the

original green

**31** <sup>GW</sup> 2022 the shipment volume of PV wafer reach 31GW

**26.67** million Equivalent to cutting CO2 emissions by

26.67 million tonnes



**5.75** million Equivalent to saving standard coal by 5.75 million tonnes

**1.33** billion Equivalent to 1.33 billion trees planted in the forest



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#### **Group Headquarter**

No. 158 Nanhu Middle Road, Binhu District, Wuxi City, Jiangsu Province, China

#### Module Manufacturing Base

- No.1159 Gangcheng Avenue, Jiangyin City, Jiangsu Province, China
- No.99 Jiuzi Road, Chuzhou City, Anhui Province, China

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